



**BCS**

IT & Data Center  
Asset Management



**Data Center & IT Asset Recycling, Recovery  
and Disposition since 1988.**



IT Asset Dispositioning (ITAD) is a comprehensive blend of processes to provide secure and responsible safeguards for reusing or recycling assets that are no longer needed or in service. A data center decommission is typically one of the most complex engagements a company will ever go through, and there are important steps you can take to avoid costly mistakes.

There are **three fundamental requirements** that should be met when decommissioning assets:

Data Security and Privacy of Information

Maximize Recovery Value

Environmental Sustainability

Decommissioning is a specialized process that many IT professionals simply don't have much experience with. Working with a team that has direct experience and specialized knowledge, comes with handling ITAD on a regular basis, in contrast to what many IT professionals only encounter every few years.

There are many truths and myths related to ITAD decommissioning. The horror stories and liabilities for mismanaged data destruction can be very expensive. The three biggest ITAD Myths:

### **IT Asset Disposal is a commodity**

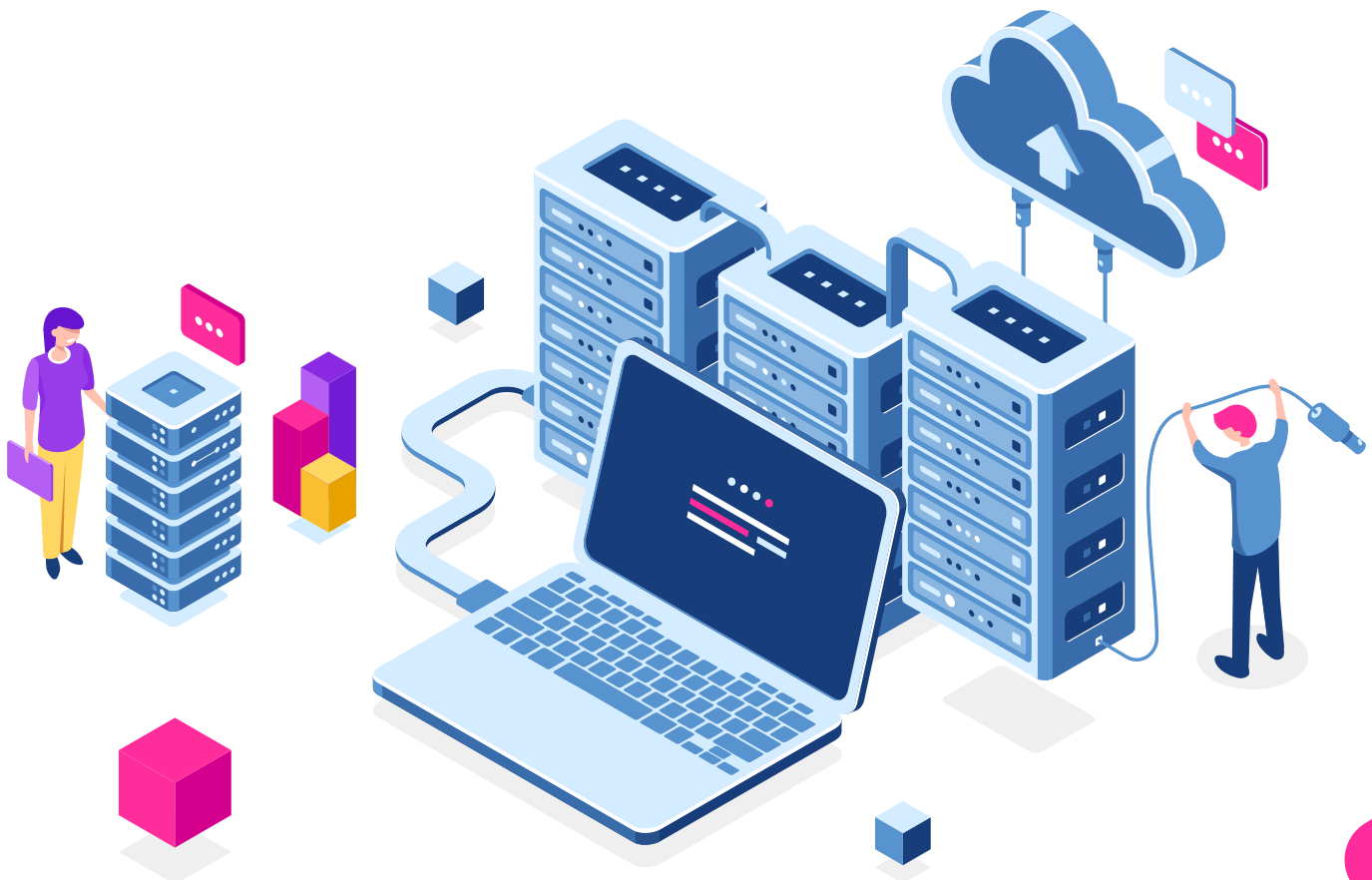
Untrue, finding the right partner that can plan and execute a decommissioning project is based on a complete suite of services, versus just responding to a list of products to be priced for value recovery.

### **After the IT Asset Disposition company takes ownership, it's not our problem anymore**

Untrue, liabilities for mismanaged data destruction can find their way back to the initial party that gathered and stored the information.

### **Deleting, resetting, or reformatting data containing devices is sufficient**

Untrue, simply deleting data, reformatting a disk, or resetting a mobile device does not actually remove the data. Experts recommend using the US DoD 5220.22M erasure method and NIST SP 800-88 Rev. 1 Guidelines for Media Sanitization, to help assist organizations in their sanitization efforts.



## SIX CRITICAL AREAS TO UNDERSTAND WHEN LOOKING FOR AN ITAD PROVIDER:

- ❁ On-site services (how are they delivered)
- ❁ Data security and data destruction (how is it managed and reported)
- ❁ Compliance tracking and reporting (full visibility of asset movement)
- ❁ Resale of assets (industry awareness, channels for resale)
- ❁ Recycling electronics (ensure environmental sustainability)
- ❁ Proper certifications (R2, ISO14001, OHSAS18001)

## WHY BCS? KEY DIFFERENTIATORS:



**Dedicated Planning & Execution** – We assign a dedicated Decommissioning Specialist (DS), to create the SLA, and then plan, execute, and measure

**Seamless Decommissioning of IT Assets** – On-site Destruction, live environments

**End to End Logistics** – We can coordinate the packaging & shipping to our secure locations

**Complete Reverse Logistics Solution** – We will receive, track, evaluate, sort, and determine best value proposition: reuse, repair, remarket, and/or recycle

**Virtual Cloud Based Reporting** – Custom password protected dashboards to meet client's needs

**Transparent Custodial Supply Chain** – Visibility into the process and downstream

**Environmental Sustainability** – 100% Landfill Diversion Goal

BCS ITAD Services are focused on delivering solutions for your entire enterprise. This includes:

#### Data Centers

Switches, Servers, Routers, Security Appliances, Data Storage, PDU's

#### General Office Equipment

Printers, Phone Systems, Video Displays

#### Personal Productivity Devices

Tablets, Computers, Laptops, Workstations, Phones

#### POS Devices

Scanners, ATMs, Registers, Meters

#### General Electronics/Scrap

Cables, Wires, Racking



## HERE'S HOW IT WORKS:

- ✿ We create a Service Level Agreement (SLA) and a Plan to Execute
- ✿ If you need data purged from data containing devices, we can securely destroy on-site or offsite
- ✿ We arrange for transportation to our 24/7 CCTV monitored secure facilities
- ✿ We enter all your assets into our proprietary SaaS ERP system for tracking and transparency
- ✿ You receive online portal access to track your assets throughout the entire process
- ✿ After data is destroyed/wiped, assets are sorted to determine best recovery value
- ✿ Reusable product is moved into our Secondary Channels to maximize recovery
- ✿ Recyclable units are disassembled and sold at commodity market rates
- ✿ We provide a detailed settlement statement that accounts for all assets and final value
- ✿ You receive a Certificate of Destruction for the units destroyed, wiped, and recycled

We guarantee the best return on your retired IT assets. BCS facilities are R2, ISO14001, and OHSAS18001 certified. Our On-Line Quality Management System (OLQMS) provides process visibility and business controls to ensure repeatable activities that are sustainable and scalable.

Decommissioning data centers doesn't have to be a headache. We have been delivering solutions for over 30 years, with a direct to end user remarketing network that matches the best buyers for your assets. Our dedicated IT & Data Center Decommissioning Specialists (ITDCDS) will help you achieve your business objectives by delivering robust ITAD services catered to your specific requirements. Contact us today!



**Responsible™  
Recycling**



BCS IT & Data Center Asset Management will cultivate mutually value-driven partnerships with top-tier organizations and provide innovative, environmentally responsible end-of-life asset management and recycling services. We are your complete reverse logistics resource.

**Jonathan Manhan – President**

# Corporate Headquarters



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